

Menu of Consulting Services

Phase 1: Base Camp \$250 (1 stand alone session with prep work and follow-up info provided)

-covers networking strategies and introductions to target referral partners

Phase 2: Reflection Point \$300 (1 stand alone session with prep work and follow-up info provided)

- looks at past and present marketing and follow-up structures, strategies and processes and makes recommendations for improvement to achieve desired results

Phase 3: Reaching new levels \$500-\$1000 (1 or more meetings as needed)

-involves designing projects or joint ventures with referral partners to take the relationship to the next level for both parties

Quarter Club: \$750 yr - \$3,000 yr. (Private session meetings scheduled quarterly throughout the year via phone or Skype video conference, or by face-to-face meetings. Meetings are priced for individuals, or up to 3 people in same firm/company. Monthly phone sessions in between quarterly sessions are built into the price for more frequent access and problem solving, as needed).

-Topics to be discussed in quarter club can include:

- Business Development
- Marketing
- Operational issues/challenges
- Practice Management issues/challenges
- Other issues according to client's needs

Based on where you are in your business right now, which option best fits your needs and budget?